

**Barbara Corcoran's  
Advice For Tallahassee**



### RESOURCES

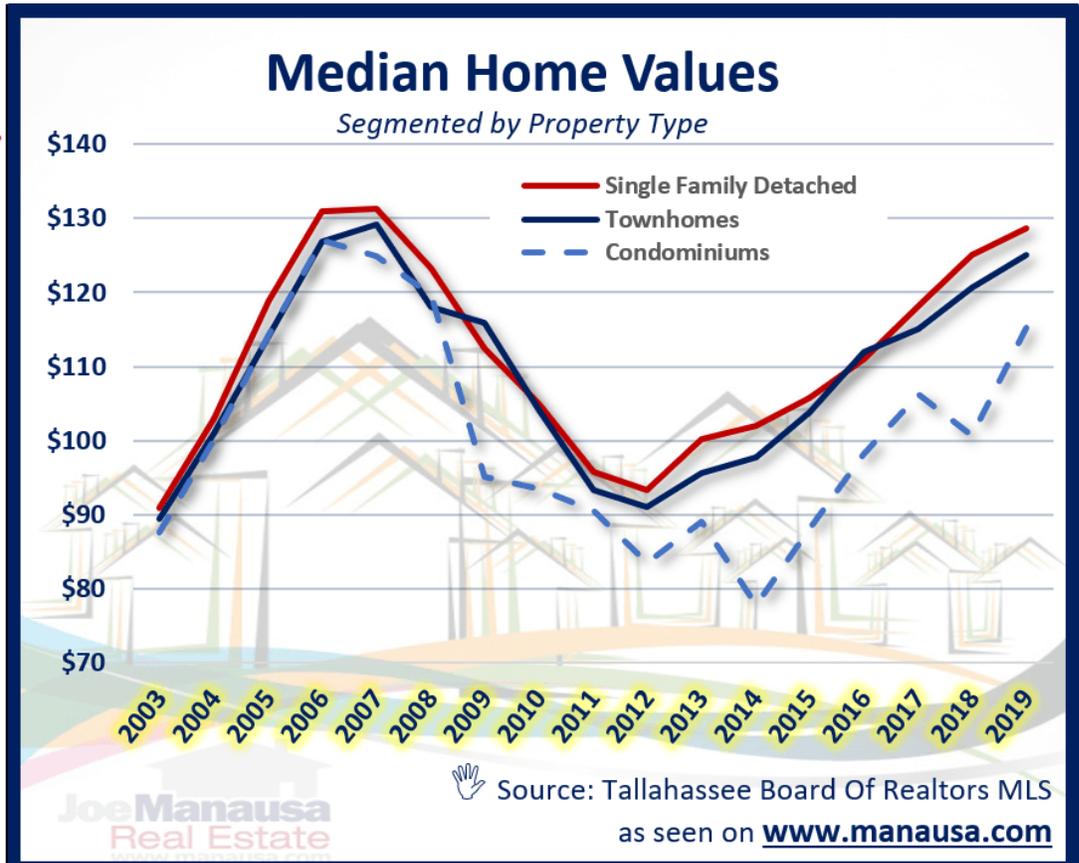
- [Joe's New Book](#)
- [Selling A Home](#)
- [Home Valuation Tool](#)
- [Property Search](#)
- [The Word Is Out!](#)
- [Archives](#)



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## Strong Appreciation For All Property Types



The median home value in Tallahassee has moved higher in 2019 for all three residential property types (single-family detached homes, condominiums, and townhomes).

The red line shows that the median single-family detached home value is approaching \$130 per square foot, townhomes are at \$125 per square foot, and condominiums have reached \$115 per square foot.

### Future For Housing Is Expensive

There are so many signs pointing to rising values for housing. When we look at the major factors present in

the market, my advice is simple: **Buy now** or refinance what you have.

Why? Because ...

- ⇒ Supply is low
- ⇒ The cost of construction is rising
- ⇒ Interest rates are near historical lows

Even though our population is growing slowly, it is GROWING!

Today, new homes are far more expensive than existing homes and this coupled with scarcity is going to drive existing values much higher, so you should buy or refinance now!