





## RESOURCES

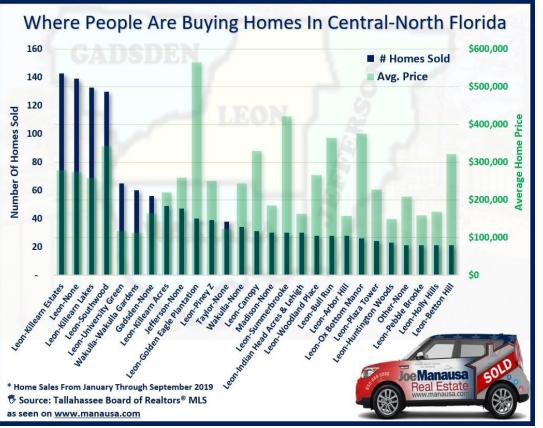
- Selling A Home
- Home Valuation
  Tool
- Property Search
- <u>The Word Is Out!</u>
- <u>Archives</u>
- <u>Testimonials</u>



## **CONTACT INFO**

Joe Manausa, MBA Joe Manausa Real Estate 2066 Thomasville Road Tallahassee, FL 32308 (850) 424-1120 info@manausa.com www.manausa.com





There are some busy neighborhoods in Central-North Florida, and you might be surprised to find that many of them are not located in Leon County.

While this newsletter typically focuses purely on Leon County, I felt it time to update the home sales activity from all around the Tallahassee real estate market. In fact, I wrote a fairly in-depth article on our blog last week (see it here) showing that the new construction market that has been chased out of Leon County due to high costs has landed in the surrounding counties. active neighborhoods thus far in 2019, and roughly one quarter of them are outside of Leon County.

Buyers are finding some great opportunities outside of Leon County, with <u>Wakulla Gardens</u> leading the way with brand new single-family detached homes on one-fifth of an acre for less than \$150K! You won't find anything like that in Tallahassee.

If you are in the market to buy a home and can tolerate some travel time in the car, the surrounding counties are really starting to heat up and you can get a lot of home for the dollar if you take the time to explore the entire market area.

The graph above shows the most