



**Barbara Corcoran Has  
Advice For Tallahassee**



## RESOURCES

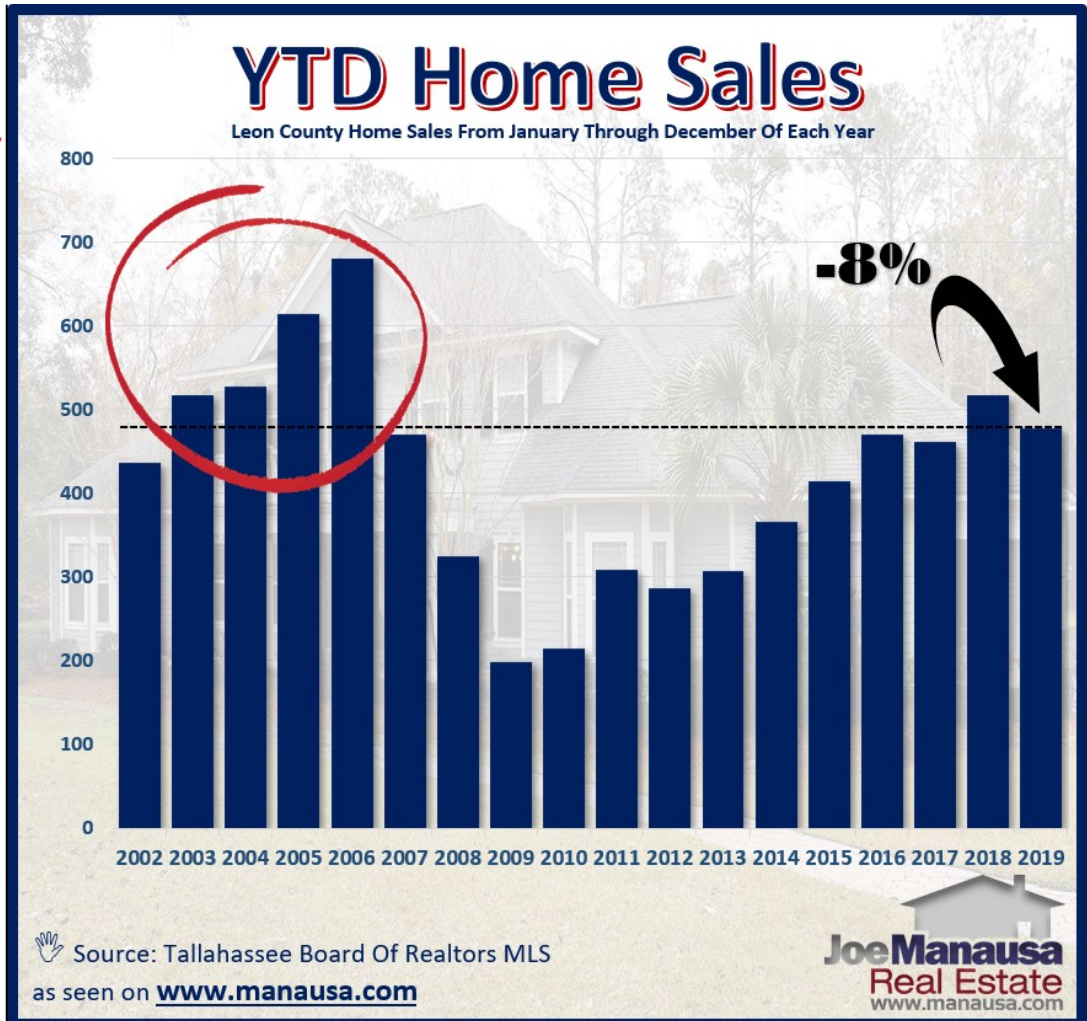
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## CONTACT INFO

**Joe Manausa, MBA**  
Joe Manausa Real Estate  
2066 Thomasville Road  
Tallahassee, FL 32308  
(850) 424-1120  
[info@manausa.com](mailto:info@manausa.com)  
[www.manausa.com](http://www.manausa.com)

## 2019 Home Sales Slower Than Last Year



Homes sales are down 8% through February when compared to the same dates last year, but that still makes 2019 the second-best year on record going back to 2006.

While it is far too early to have a solid feel for how this year's housing market will unfold, it will be interesting to see if the market is significantly slowing or if 2018 just got started with a bang!

I suspect that it will be a combination of the two, and I'm not seeing anything that would move me off my pre-year forecast of ten percent fewer home sales in 2019

than there were in 2018.

### Tallahassee Housing Market Is Hot

Make no mistake about it, the market is very good right now. So what's a "good" market? When you want to sell your home, you can!

High end homes are selling, and what little inventory there is at all-other price points is selling fast when marketed correctly.

Take a look [here](#) at the newest listings in Tallahassee, most will likely be under contract before the end of March.