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Barbara Corcoran's Advice in Tallahassee



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The Hottest Areas For Tallahassee Home Sellers



hen it comes time to sell your home, it's important to know what is going on in the market. One very important piece of information is the activity in your specific area.

The graph above shows the top selling neighborhoods for existing homeowners (no new construction), with total number of existing home sales shown in blue and average sales price shown in red.

More than one of every five existing homes sold in Leon County came from these top 11 communities.

It is interesting to note that all eleven are on the eastern side of our market

area, while nine of the eleven are also in the northern half. More than half of all home sales in Leon County occur in the northeast quadrant.

Three of the top four neighborhoods are "Killearn" communities, and that is not something we should expect to change any time soon as they are also among the largest we have in town.

Southwood stands firm as the dominant neighborhood "south of the border," and one of every 6 existing Southside home sales occurs there.

Here's more about **YOUR** neighborhood.