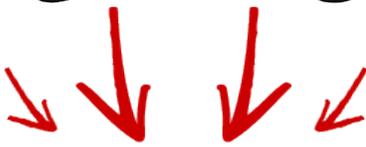




## 2020 4th-Best Year For Tallahassee Homes Sold



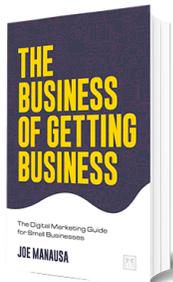
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Though there are more home sales yet to be posted for 2020, the numbers now in the MLS show that 2020 recorded 2% more homes sold than we saw in 2019.

My forecast for the year, prior to a global pandemic landing on our doorstep, [can be seen here](#). (Spoiler alert ... I was spot on).

As the pandemic rolled into town, I was very concerned about the short-term future of the housing market. As we watched sales plummet in April, May, and June, I forecast (hoped) that we would see a strong fourth

quarter with all the people who opted out of the Summer market to go ahead and get moved before the year's end. Fortunately, that is exactly what happened.

The graph above shows a very strong housing market, but it also demonstrates that the market is not acting irrational as we saw in 2004 through 2006 when speculators greatly increased the demand for new homes,

I'll be publishing my [2021 forecast video on YouTube](#) next Tuesday, I hope to see you there!