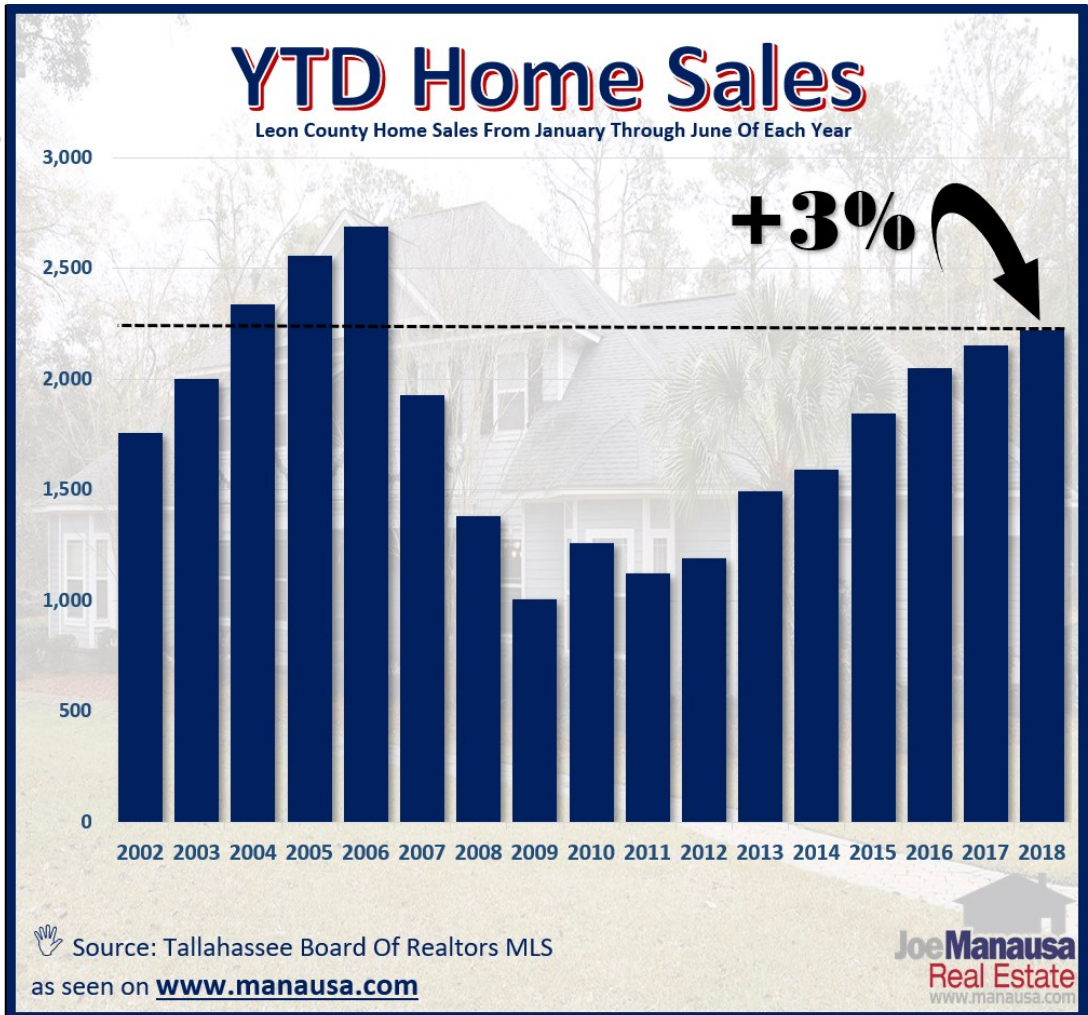


## Housing Market Recovery Continues Slowly



### RESOURCES

- [Selling A Home](#)
- [Home Valuation Tool](#)
- [Property Search](#)
- [The Word Is Out!](#)
- [Archives](#)
- [Testimonials](#)

Home sales in the second quarter fell versus the 2nd quarter of 2017, a clear sign that the housing market recovery is cooling off.

In fact, each of the past three months saw a slight decline over the same months in 2017, something that has not occurred since 2011.

Nevertheless, year-to-date home sales are at a twelve year high, having only been bettered by 2004, 2005, and 2006.

By way of comparison, there have been

17% fewer homes sold through June in 2018 than were reported in the [Tallahassee MLS](#) in the same six months in 2006, suggesting upside remaining in the market (economy is good and population is larger than 12 years ago).

### Keep An Eye On Supply

We are working with hundreds of prospective buyers right now, and those that are searching below \$400K are finding inventory to be too scarce for their liking. If you've been waiting to [sell your home](#), it's a great time to be a home seller in Tallahassee!



Barbara Corcoran's  
Advice in Tallahassee



### CONTACT INFO

Joe Manausa, MBA  
Joe Manausa Real Estate  
2066 Thomasville Road  
Tallahassee, FL 32308  
(850) 424-1120  
[info@manausa.com](mailto:info@manausa.com)  
[www.manausa.com](http://www.manausa.com)