



Video For Buyers



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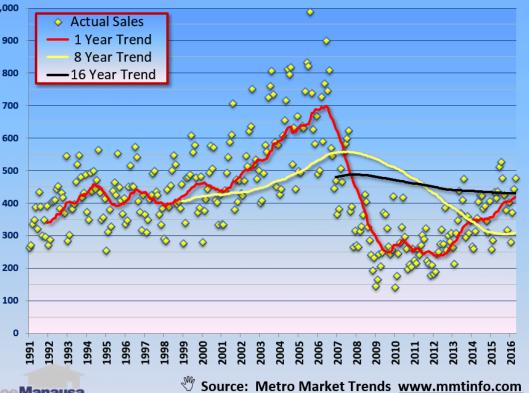
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Strengthening Market Continues Higher

Tallahassee Long Term Home Sales Trends Monthly Home Sales With Long Term Trend Analysis



Real Estate As Seen On The Tallahassee Real Estate Website www.Manausa.com

T he number of homes selling each month continues to move higher, a solid sign that the housing market in Tallahassee continues to strengthen.

In the graph above, the yellow dots record the number of homes sold each month, from April of this year all the way back to January 1991. It's important to note that these are all home sales recorded in Leon County, not just MLS sales.

The one-year trend (average) of monthly home sales is plotted with a red line, the eight-year trend is shown in yellow, while the black line reveals the sixteen year

trend.

Our data seems to support an eight year cycle for the Tallahassee housing market, and for the first time in more than sixteen years, the eight-year trend has turned higher. Hopefully, we'll see the longest trend line turn north soon.

More To Follow

We expect to see the number of homes sold each continue to rise for the foreseeable future since the current rate is still far lower than what we experience in the late 1990s (when there were 25% fewer people in Tallahassee).